

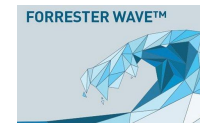
Your IT, Centralized!

Alan Cabessa

Sr. Account Executive
a.cabessa@sysaid.com

Founded in 2002, SysAid has been reviewed and accredited by industry analysts as a mature leader in ITSM.

Accredited
& Vetted



THE
Mid-Market
ITSM
Leader

Daily, SysAid helps customers through an average of

- **100,000** new tickets
- **82,000** IT professionals
- **5,000** organizations
- **7,700,000+** end users
- **9,000,000+** assets



Some
Common
ITSM
Challenges

What are your challenges?

- Decentralized IT
- Custom requirements
- Compliance with ITIL / lack of workflows
- Weak reporting & business intelligence
- Time-consuming processes
- End-user confusion

Factors
Affecting
Your
MTTR



What's the Concept of Gross MTTR?

Gross MTTR was used for our study to keep it **simple and universal**, and easy to compare.

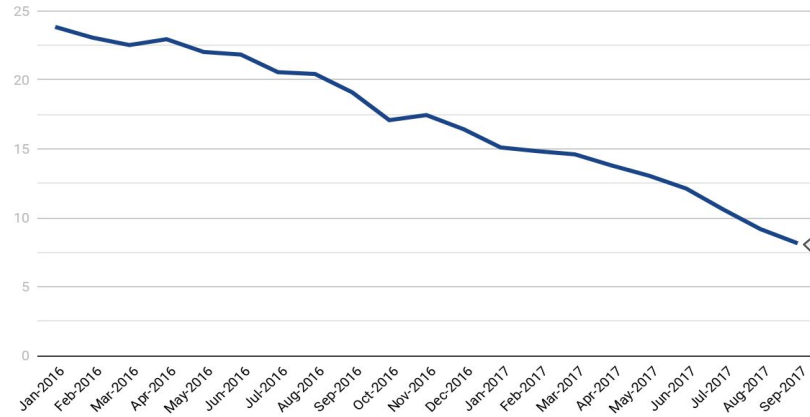
- Easy tracking, from Ticket Open Date to Close Date
- Working hours (Time to Resolve) not included
- Goal was to track improvement in gross MTTR over a long period of time



Using
SysAid
Will...

Lower Your
MTTR

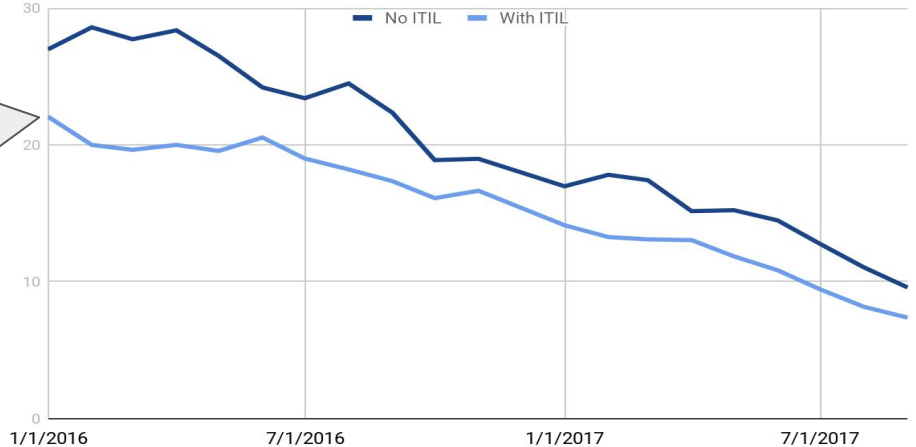
MTTR Improved Every Month



We tracked 67 new SysAid clients starting in January 2016. Their [MTTR](#) improved each month!

Those who implemented ITIL were better from Day One!

Effect of ITIL on MTTR

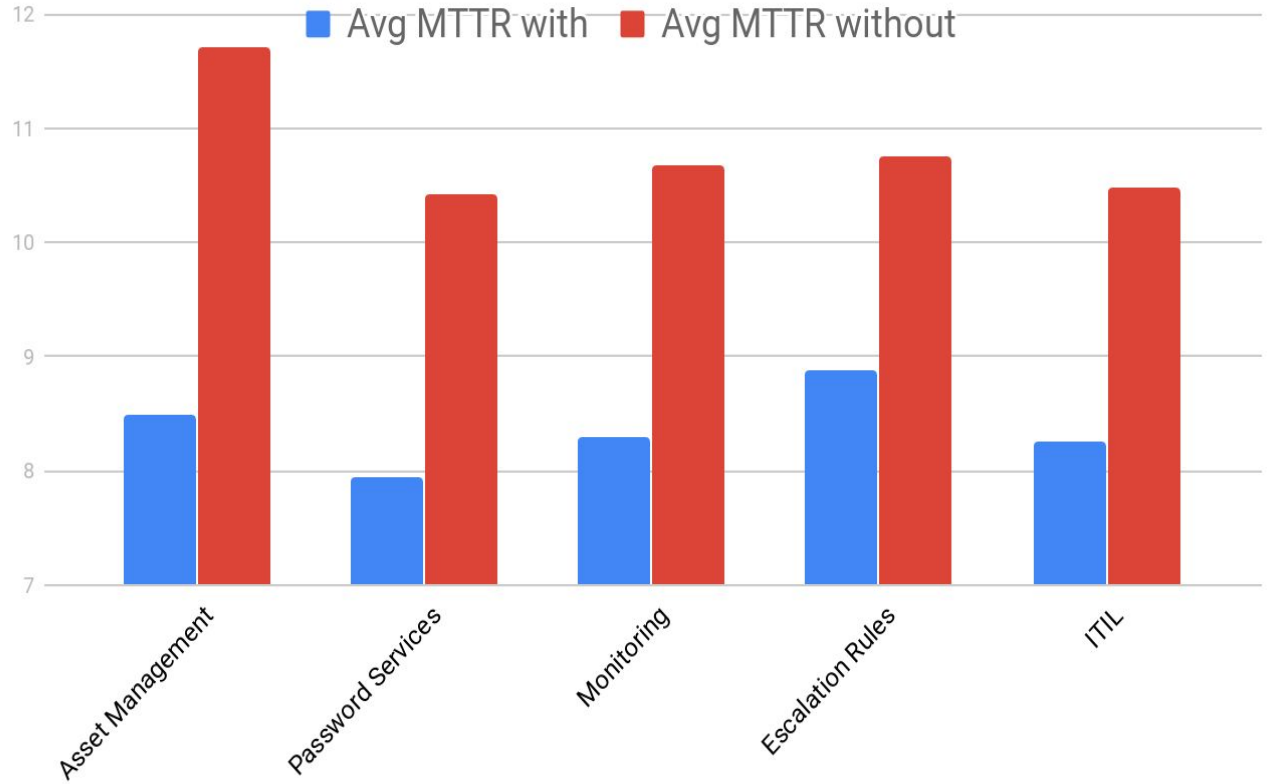


Best
Practices =
Best
Returns on
Investment

	MTTR with SysAid	MTTR without SysAid	Net Improvement
Asset Management	8.49	11.7	28%
Password Services	7.95	10.42	24%
Monitoring	8.29	10.67	23%
Escalation Rules	8.89	10.75	18%
ITIL (Requests/Incidents)	8.26	10.48	22%

Best Practices =
Best Returns on Investment

MTTR Impact by Best Practice



No Other
ITSM
Vendor
Offers...

SysAid Is Unique

- On-Prem, Cloud & Managed Services
 - Migrate: Cloud \Leftrightarrow On-Prem
- Go Live in days or weeks
 - Average 5 to 20 Days
- Real IT asset inventory based on end-point technologies
- Codeless configuration
- Unlimited custom fields/form
- Granular data security & visibility

	Product				
	Overall	Features	Usability	Afford.	Arch.
Agiloft					
BMC FootPrints					
BMC Remedyforce					
Freshservice					
ManageEngine					
Monitor 24-7					
Quest KACE					
Samanage					
ServiceNow Express					
SysAid					
TeamDynamix					
TechExcel					
Vivantio					

2017 Vendor Landscape: Service Desk Software

SysAid® ranked as the only solution with an ***“Exemplary”*** score !!!

Legend

=Exemplary

=Good

=Adequate

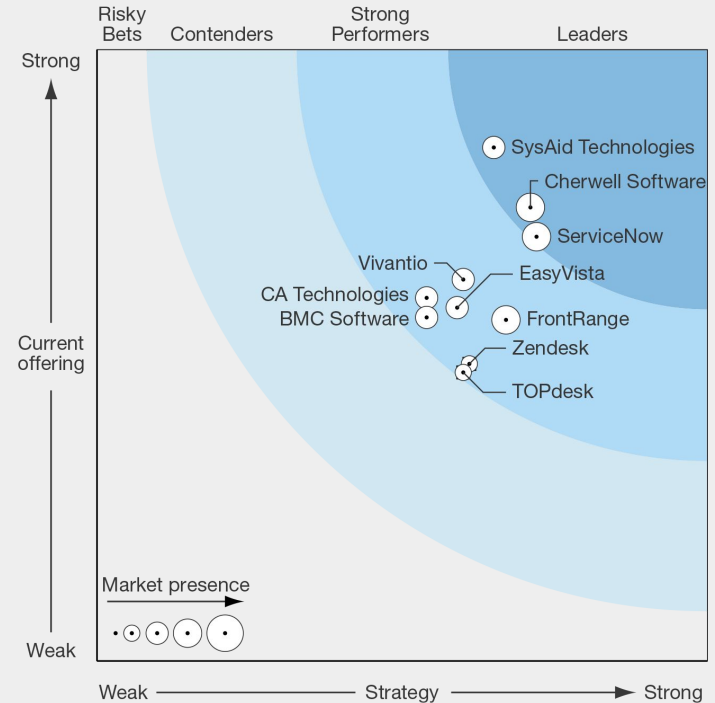
=Inadequate

=Poor

SysAid was awarded the highest score for

- Current offering
- Scope of predefined services
- Client feedback on value for money

THE FORRESTER WAVE™



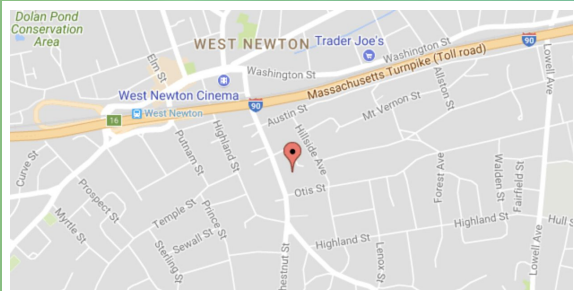


Proudly supporting 5400+ ITSM customers in 140 countries, using SysAid in 42 languages

Where Can
We Place
Your Pin?

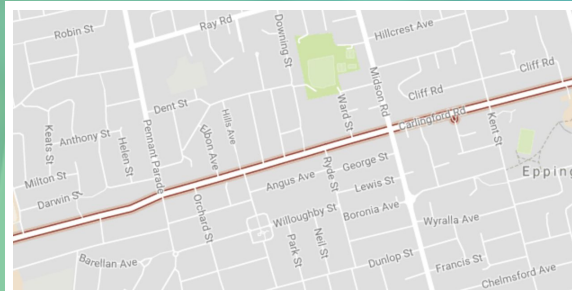


Global Locations



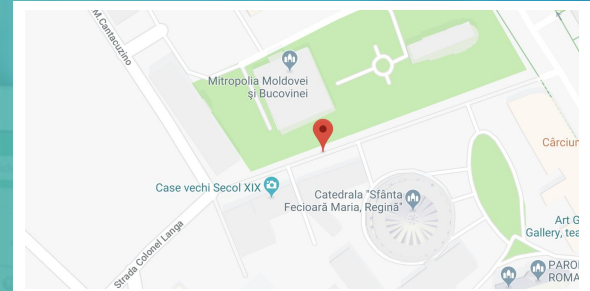
United States | +1 (800) 686-7047

128 Chestnut Street Newton, MA 02465 USA



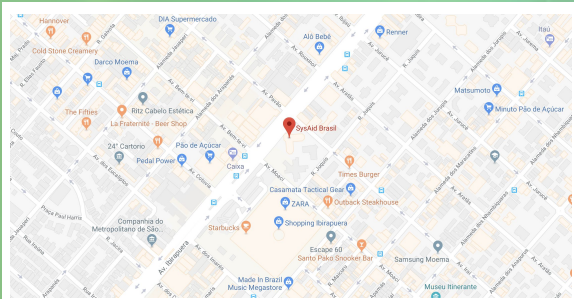
Australia | +61 (2) 8073-5023

PO BOX 4064 CARLINGFORD NORTH NSW, 2118 Australia



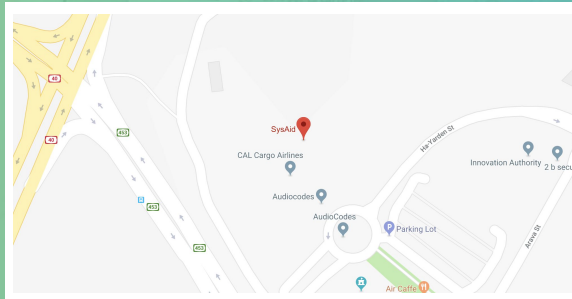
Romania | +44 (200) 222-7769

Colonel Langa street, number 17, iasi, zip code: 700065



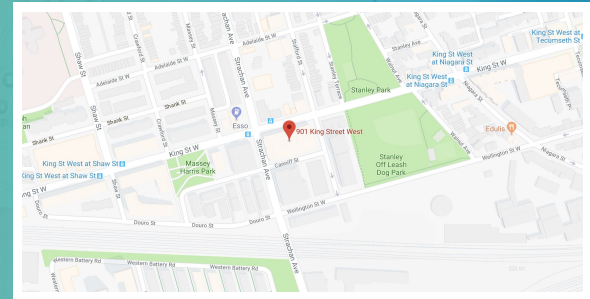
Brazil | +55 (11) 4329-9812

Av. Ibirapuera 2907 cj. 603, Moema 04029-200 Sao Paulo Brazil



Israel | +972 (3) 533-3675

1 HaYarden Street Airport City, 70100 Israel



Canada | +1 (800) 686-7047

901 King Street West, Toronto, ON M5V3H5 Canada

Introduction to SysAid





THANKS!



@SysAid



a.cabessa@sysaid.com



1-800-686-7047 x576
+44 (0) 200 222 7769 x576

www.sysaid.com